

ACCOUNT MANAGER



Title: Account Manager – Commission

Status: Casual

Reports to: Business Director

Do you have an entrepreneurial spirit with a passion for sales and business development? There is no limit to your earnings potential working with the newest and most energetic creative firm to hit Calgary and the Rockies!

WHAT WILL YOU DO

- Tactically obtain new business accounts for Somnio Creative
- Build relationships, through the use professional selling skills and knowledge of products in order to market and gain acceptance of the program
- Develop new accounts
- Periodically Attend and participate in Somnio Creative strategy sessions
- Perform special assignments as required by the Business Director which are aligned with corporate objectives and values

WHAT WILL YOU BRING

- A positive dynamic attitude with a desire to learn
- Daily access to a computer with Internet access for communications
- Reliable transportation
- Exceptional interpersonal and communication skills
- Excellent time management, planning, organizational and multitasking skills
- Objective, sound judgment and ability to handle confidential issues with tact and diplomacy
- Competitive adeptness in establishing and developing accounts
- A professional level of maturity (must be over 18 years of age)

WHAT YOU SHOULD EXPECT

- 15% commission on all new and future business from accounts delivered
- Monthly bonus and incentive plan
- Competitive hourly fee for event management work
- All expenses covered as agreed upon by the Business Director
- The opportunity to work in a non-office environment
- The opportunity to work for a caring, empathetic organization, dedicated to the well being of its clients and employees.
- A rewarding and challenging opportunity with a new dynamic company



NEXT STEPS

- All applicants are required to email their resumes to careers@somniocreative.com with reference to "Account Manager" in the subject line of email. Only those selected will be contacted for an interview.